



GMFS
PARTNERS

READY TO JOIN OUR TEAM?

We're here to support your next move in a way that respects your goals and your privacy. Let's start with a confidential conversation about how GMFS can help you!

SCAN TO APPLY



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JOIN OUR
TEAM



GMFS
PARTNERS

Let's Make Home Happen
TOGETHER



As an **Account Executive**, you are the primary relationship manager and trusted partner for our third party network. You'll play a key role in growing production, educating partners, and driving successful loan outcomes. Your responsibilities will include:

Building and maintaining strong relationships with mortgage brokers, correspondents, owners, and loan officers within your assigned territory

Prospecting and onboarding new broker and correspondent partners while expanding existing accounts

Actively growing your pipeline and book of business through strategic account planning and outreach

Providing responsive, solution-oriented support to help broker close more loans and grow their businesses

WHY WE'RE DIFFERENT

PRIVATELY HELD & PERSONALLY LED – Decisions are made quickly, without layers of corporate red tape.

IN-HOUSE OPERATIONS – Underwriting and processing are in-house, so your files move fast and your clients stay happy. Client assigned sales team to build strong relationships with lenders.

COMPETITIVE PRICING - We consistently remain competitive in the market.

TECHNOLOGY - Our commitment to enhanced technology allows us to increase efficiency for everyone. Including our own AI tool, Elevate.

ELEVATE

Elevate is GMFS' proprietary AI tool designed to enhance sales - helping navigate and streamline current and prospective business and territories in one interactive app.

connect

Connect, our all-new digital platform designed to enhance the mortgage process with real-time pricing anytime, anywhere, streamlined workflows, and a faster, more efficient experience from start to finish.

27

TWENTY- SEVEN YEARS IN BUSINESS

30 BILLION

OVER THIRTY BILLION IN FUNDING

150,000

MORE THAN 150,000 CUSTOMERS

17

IN SEVENTEEN STATES

200

200+ EMPLOYEES

11

AVERAGE MORE THAN ELEVEN YEARS IN TENURE

WHO WE ARE

At GMFS, we believe success in the mortgage industry comes from more than closing loans, it comes from building relationships, empowering clients, and supporting our sales team every step of the way. We pride ourselves in being the trusted regional mortgage partner by pairing personalized service and expertise with a culture of care that puts our people first.

For over 25 years, GMFS has shown up differently. We don't just process loans—we help write the next chapter of your story. Our regional roots run deep, and so does our commitment to treating every team member as more than an employee- here your joining a team, a family.

When you work with GMFS, you're experiencing the benefit of a company that values care at every level—from how we treat each other to how we treat our clients. People join our team and stay long term because they know we bring heart, know how, and show up every step of the way to support their growth.